



COMPANY PROFILE

Yacht Toys. Professionally Managed.

ABOUT US

DERAMAR provides premium water toys and complete operational support for the luxury yachting industry.

From product selection and supply to training, servicing, storage and ongoing support, we help yacht professionals manage their water-toy requirements through one specialised partner.

Our portfolio includes leading brands across personal watercraft, SEABOBs, eFoils, electric surfboards, sailing toys, inflatables and watersports equipment.

COMPLETE WATER TOY SUPPORT.

Sales

Rental

Service

Storage

Training

Operational Support



OUR APPROACH

More Than Products

We support the complete lifecycle of yacht toys.

A premium yacht toy programme requires more than simply selecting products.

Equipment must match the yacht, guest profile, cruising programme, available storage, crew capabilities and operational requirements.

DERAMAR supports yacht professionals from the initial selection of equipment through delivery, setup, training, maintenance and after-sales support.

01

SELECT

The right equipment for the yacht and guest profile.

02

SUPPLY

Premium products from leading international brands.

03

PREPARE

Setup, testing and operational preparation.

04

TRAIN

Crew and guests for safe and confident operation.

05

SUPPORT

Service, maintenance, repairs and replacement.



OUR THREE B2B PILLARS

01

01 SHIPYARDS

Water toy solutions for new builds and refits.

01

02 CHARTER COMPANIES

Premium equipment that strengthens the onboard guest experience and charter proposition.

01

03 YACHT MANAGEMENT

Reliable operational support across service, maintenance, storage, training and equipment management.



DERAMAR
WE TAKE TOYS SERIOUSLY



NEW BUILD & REFIT SUPPORT

01 Water Toys Integrated Into the Yacht Programme

The right equipment.

The right configuration.

Ready for delivery.

Water toys increasingly form part of the complete lifestyle package offered to yacht owners.

DERAMAR supports new-build and refit projects by helping shipyards and project teams define a toy inventory that is operationally practical while delivering the level of experience expected onboard a modern luxury yacht.

PROJECT SUPPORT MAY INCLUDE

- Product recommendations
- Equipment specifications
- Toy package preparation
- Product sourcing
- Delivery coordination
- Equipment setup
- Safety guidance
- After-sales service



CHARTER COMPANIES

01 Solutions for Yacht Charter Companies

- Premium Toy Selection
- Create a balanced collection of water toys for different ages and experience levels.
- Access additional equipment according to seasonal or charter requirements.
- Replacement & Technical Support
- Reduce downtime when equipment requires servicing or repair.
- Crew Training
- Ensure crew members understand correct product operation and safety procedures.
- Guest Training
- Optional instruction for selected equipment and watersports activities.



YACHT MANAGEMENT

01 Solutions for Yacht Management Companies

- Supporting the operational side of yacht toys.
- Managing yacht toys requires continuous attention across servicing, maintenance, safety, storage and crew operation.
- DERAMAR provides yacht management companies with one point of contact for the ongoing support of water toy equipment.
- Service & Repair
- Technical support across selected yacht toy categories.
- Storage & Maintenance
- Off-season equipment storage and maintenance support.
- Equipment Preparation.
- Crew Training
- Operational familiarisation for yacht crew.
- Safety Support
- Guidance for correct product use and operating procedures.
- Replacement Solutions
- Support when equipment requires repair or temporary replacement





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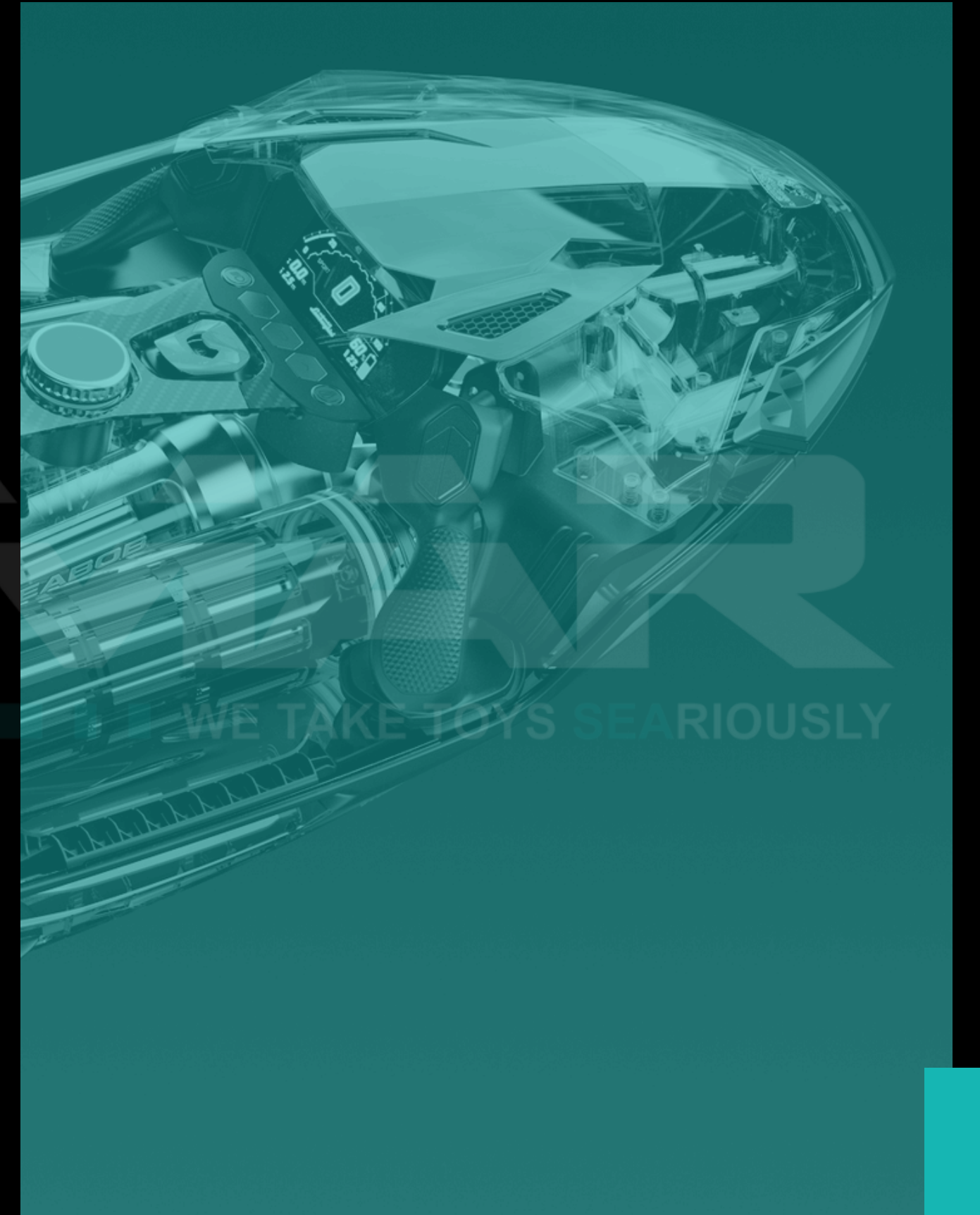
SERVICE & TECHNICAL SUPPORT

01 Keep the Yacht Toys Operational

Fast support matters when the yacht is in season. DERAMAR provides maintenance and technical support designed to reduce equipment downtime and keep yacht toy inventories operational. Our existing service offering includes service, repair, storage and maintenance support.

SERVICES INCLUDE

- Diagnostics
- Maintenance
- Repairs
- Equipment checks
- Seasonal preparation
- Winter storage support
- Product setup
- Replacement coordination
- Technical guidance



MAINTENANCE & STORAGE

01 Protecting Equipment. Preserving Performance.

DERAMAR provides maintenance and storage solutions designed to keep yacht toys in optimal condition throughout the season and during periods of inactivity.

OUR SUPPORT INCLUDES

- Preventive Maintenance
- Regular inspections and servicing to identify issues
- Technical Checks & Repairs
- Diagnostics, repairs and technical support for selected equipment.
- Seasonal Preparation
- Equipment checks, setup and preparation
- Off-Season Storage
- Secure storage solutions during periods when equipment is not in use.
- Pre-Delivery Preparation
- Ongoing Support
- One point of contact for maintenance, service and operational assistance.



OUR BRANDS

SEABOB  FLite  SEA•DOO

 JETSURF  searcraft[®]
dutch floating engineers  SPINERA  YACHTBEACH
by SPINERA  NAUTIBUOY[™]
MARINE

FUNAIR[®]  TIWAL  JOBE[®]
WATERSPORTS  COHETE  NEXX
JET TENDERS  ZODIAC  BRP

CONTACT US

Let's Stay in Contact



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